

CORT REPORT - AUGUST 2017

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
August 2017	206	\$ 1,395,777	8.81%	\$ 954,000	7.19%	98
August 2016	187	\$ 1,282,759	2.78%	\$ 890,000	-1.90%	79
August 2015	184	\$ 1,248,011	-9.91%	\$ 907,250	-5.67%	80
August 2014	170	\$ 1,385,303	12.85%	\$ 961,750	16.75%	75
August 2013	200	\$ 1,227,550	4.64%	\$ 823,750	18.53%	74
August 2012	197	\$ 1,173,086	0.00%	\$ 695,000	0.00%	57

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
August 2017	103	\$ 1,214,141	-1.20%	\$ 1,050,000	6.38%
August 2016	106	\$ 1,228,910	11.36%	\$ 987,000	0.20%
August 2015	98	\$ 1,103,561	-2.06%	\$ 985,000	16.43%
August 2014	103	\$ 1,126,757	18.23%	\$ 846,000	-3.86%
August 2013	111	\$ 953,045	20.58%	\$ 880,000	27.54%
August 2012	116	\$ 790,375	0.00%	\$ 690,000	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
August 2017	54	\$ 822,750	2.25%	\$ 706,500	-6.42%
August 2016	48	\$ 804,677	14.68%	\$ 755,000	17.05%
August 2015	42	\$ 701,702	-2.67%	\$ 645,000	-15.55%
August 2014	24	\$ 720,979	6.19%	\$ 763,750	18.23%
August 2013	32	\$ 678,938	45.51%	\$ 646,000	54.18%
August 2012	29	\$ 466,603	0.00%	\$ 419,000	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
August 2017	19	\$ 1,108,447	-29.62%	\$ 740,000	-2.95%
August 2016	14	\$ 1,575,036	76.94%	\$ 762,500	15.53%
August 2015	17	\$ 890,147	-6.67%	\$ 660,000	-8.65%
August 2014	8	\$ 953,750	23.15%	\$ 722,500	18.44%
August 2013	20	\$ 774,450	53.82%	\$ 610,000	57.62%
August 2012	13	\$ 503,462	0.00%	\$ 387,000	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
August 2017	26	\$ 3,373,058	16.63%	\$ 3,374,500	61.85%
August 2016	15	\$ 2,892,167	-0.57%	\$ 2,085,000	10.03%
August 2015	23	\$ 2,908,630	1.32%	\$ 1,895,000	-28.49%
August 2014	27	\$ 2,870,815	-13.90%	\$ 2,650,000	32.50%
August 2013	27	\$ 3,334,204	-6.52%	\$ 2,000,000	11.20%
August 2012	31	\$ 3,566,629	0.00%	\$ 1,798,500	0.00%



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ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
August 2017	2	\$ 2,565,000	49.21%	\$ 2,565,000	49.21%
August 2016	1	\$ 1,719,000	118.98%	\$ 1,719,000	118.98%
August 2015	1	\$ 785,000	96.25%	\$ 785,000	96.25%
August 2014	1	\$ 400,000	-57.30%	\$ 400,000	-57.30%
August 2013	3	\$ 936,667	41.38%	\$ 936,667	41.38%
August 2012	2	\$ 662,500	0.00%	\$ 662,500	0.00%

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
August 2017	1	\$ 2,100,000	22.81%	\$ 2,100,000	22.81%
August 2016	1	\$ 1,710,000	-44.22%	\$ 1,710,000	-47.95%
August 2015	3	\$ 3,065,833	4.59%	\$ 3,285,000	-0.83%
August 2014	4	\$ 2,931,250	54.28%	\$ 3,312,500	74.34%
August 2013	2	\$ 1,900,000	3.00%	\$ 1,900,000	-1.62%
August 2012	2	\$ 1,931,250	0.00%	\$ 1,931,250	0.00%

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
August 2017	1	\$ 2,055,000	166.02%	\$ 2,055,000	166.02%
August 2016	2	\$ 772,500	0.00%	\$ 772,500	0.00%
August 2015	0	\$ -	0.00%	\$ -	0.00%
August 2014	3	\$ 1,625,000	38.31%	\$ 1,525,000	42.79%
August 2013	5	\$ 1,174,900	31.09%	\$ 1,068,000	18.01%
August 2012	4	\$ 896,250	0.00%	\$ 905,000	0.00%



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